



mediation

seeing both sides to
a winning resolution

a
win win
proposition

- divorce
- breach of contract
- shareholder disagreements
- sexual harassment
- age/race discrimination
- intellectual property
- real estate/construction

REACH OPTIMAL RESOLUTIONS
without abdicating control to a
judge or jury

PRESERVE RESOURCES
with most cases settled in one day

GET BACK TO BUSINESS
without endless legal battles

MEDIATION

has gone

MAINSTREAM

mediation

Mediation Has Gone Mainstream

Today, law firms and their clients regularly turn to skilled providers like **Arnie Herz Mediation** to get outstanding results without the uncertainty, high costs and endless battling of litigation.

Reach Optimal Resolutions Without Abdicating Control To A Judge or Jury

Arnie Herz is an experienced and highly successful mediator who has helped parties reach resolution in a broad range of state and federal matters.

He recently mediated a complex, multi-party dispute arising out of the World Trade Center clean up. The case settled during the first day of mediation.

Give Clients and Adversaries an Objective Reality Check

Described by United States District Judge Carl Horn, III as "one of New York's most highly skilled and gifted mediators," Arnie Herz is adept at identifying the elements of disputes, guiding parties through impasses and focusing all participants on realistic and attainable goals that meet the parties' present needs and future interests.

Improve Your Ability To Optimally Resolve Matters While Preserving Your Clients' Resources

Most of the cases mediated by Arnie Herz have settled on the first day. This success rate is attributable to his unique ability to help lawyers and their clients surmount emotional roadblocks and broaden short-sighted perspectives. Even where there is no final resolution, mediation participants find their dispute poised for quicker resolution with narrowed issues, tailored discovery needs and more closely aligned interests.

“ What was most unique about Arnie Herz’s approach in this cybersquatting mediation was that he truly used his perceptions about human nature to break down walls and barriers that separated the parties. I’d use him again because I thought he was really phenomenal at listening to both sides – the lawyers and the parties.

Celeste Butera, Esq.
Rivkin Radler LLP

One of New York’s most highly skilled and gifted mediators, Arnie Herz is adept at identifying the elements of disputes, guiding parties through impasses and focusing all participants on realistic goals that meet the parties’ present needs and future interests.

Carl Horn, III
United States District Judge

As an attorney with 25 years experience, I can recognize cases that can’t settle. One such divorce case was heading to trial because my adversary was one of the breed of lawyers that litigates everything. Arnie Herz came in as a mediator thoroughly prepared and worked diligently, transitioning between each side and effectively eliminating obstacles that seemed impossible to overcome. At the end of the first day, we reached an agreement that ended over two years of contentious litigation. He was highly effective.

”
Gregory G. Harris, Esq.
Harris, Balzer & Conway, PLLC

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legalsanity.com

BY ARNIE HERZ

- Learn the latest trends for optimizing skills, success and satisfaction in the law
- Read articles
- Attend upcoming events

biography

Arnie Herz is a lawyer, mediator, speaker, author and consultant nationally recognized for his practical and inspired approach to conflict resolution, client counseling and improving the quality of life for attorneys.

Arnie's successful service model has been featured in a number of distinguished publications, including the Harvard Negotiation Law Review and the New York Law Journal. An article in the ABA Journal characterizes him as "remarkably skilled at helping clients get past the emotions that distort their sense of what they really need." Arnie's popular blog, **Legal Sanity**, chronicles national efforts to better the legal profession and address work-life balance.

Arnie is a graduate of the University of Michigan (B.A. 1984) and the Fordham University School of Law (J.D. 1991). He began his career as a litigator with Weil Gotshal &

Manges LLP. In 2000, he started his own law firm and currently handles a wide range of business transactions, commercial disputes and intellectual property matters for a diverse group of clients and industries. He is also very active as a private and court-appointed mediator.

Arnie is a member of a number of prominent bar associations. Since 1993, he has served as pro bono counsel to The Prasad Project, an international humanitarian organization.

As a speaker and consultant, Arnie offers a variety of programs that help participants build and optimize their skills, success and satisfaction in the law.

Arnie has offices in New York City and Long Island. He lives in Port Washington, New York with his wife and three children.

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Arnie Herz Legal Minute

